

Skagit SuperStarts!™ Ordering Guidelines

MINIMUMS & PRICING

- Minimum boxed order: one case.
- Minimum pickup order: three trays.
- Minimum truck order: see trucking minimums on page 11.
- Minimum order per variety: one tray.
- Orders must meet the minimum requirement to be processed.
- All prices subject to change, and are suggested list prices.
- Prices are in US funds.

SEASONAL DISCOUNT

- Our seasonal discount rewards your loyalty. For more information, please call your broker representative or our *SuperStarts!* Customer Service department.

DEADLINES

- Order deadline for US and Canadian shipments is 4:30 pm Pacific Time, Wednesday, the week prior to your ship date.

CUSTOM ORDERS

- When possible we will custom grow items not in our catalog, subject to ability to purchase seed, stock or tissue culture.
- Minimum quantity per variety is usually 20 trays. Call for details.
- Special requests should be made to our *SuperStarts!* Customer Service department.
- Cancellations on custom orders are not accepted once production has begun.
- 3–4 month's lead time may be required for tags on custom orders, and tag minimums may apply.

SUBSTITUTIONS & SHORTAGES

- *Skagit Gardens* will not make substitutions or back-order product without prior broker notification or customer approval.
- With shortages or delays, we notify brokers or customers to arrange substitutions, alternate plug sizes or back orders.
- All varieties may be sold as pinched.

CANCELLATIONS

- Cancellations are not accepted once production has begun.
- Cancellations on custom orders—see CUSTOM ORDERS above.
- All cancelled orders are subject to a 15% restocking fee.

PACKAGING & HANDLING

- Packaging and handling charge is \$2.00 per tray, subject to change without notice.
- Estimated number of trays per case by flat count:
4 trays/case: 32s, 21s
6 trays/case: deep 72s
6 trays/case: 128s, star 72s, square 72s
8 trays/case: 105s, 144s
- The following chart shows you the dimensional weights of the boxes we use:

Box	Length	Width	Height	Weight
Standard box, full	23"	24"	18"	52 pounds
Standard box, half size	23"	12"	18"	25 pounds
One-tray box	22"	12"	10"	15 pounds

- We reserve the right to adjust number of trays per case depending on plant size.
- Pickup and *Skagit Gardens* truck deliveries are not boxed unless requested and, if boxed, are subject to packing and handling fees.

CELL SIZES & BILLING COUNTS

Size Code	Description	Billed For	Top Dimension	Depth
144	144 Octagonal Cell	144	1 3/32"	1 1/2"
128	128 Deep-cell	128	1 3/8"	2 1/8"
105	105 Hexagonal Cell	105	1 1/4"	1 1/2"
72	72 Deep-cell	72	1 1/2"	3 1/2"
72S	72 Star-cell	72	1 1/2"	2 1/2"
72QC	72 Square-cell	72	1 31/32"	1 9/16"
32	32 Deep-cell	32	2 1/4"	4"
21	21 Deep-cell	21	2 3/4"	4"

FOB

- All material shipped, including back orders, is FOB Mount Vernon, WA. This includes air, OnTrac, Federal Express and UPS orders.
- Freight is added to the invoice and is not included in plant prices.

CANADIAN ORDERS

- We complete all paperwork necessary for plant material to be imported into Canada. A border broker is required for international shipments. Check with your broker representative for details, including Washington/Canada Inspection Certificates (in lieu of Phytosanitary certificates).
- Other Phytosanitary certificates may be required on certain varieties. There is a \$40.00 charge/order. Call for details.
- Prices include delivery to Vancouver Airport, West Coast Floral, Mainland Floral, Crofton's warehouse and Paridon's warehouse. Other delivery sites will be \$45.00, or \$1.00 per tray, whichever is greater. All orders not clearing through border brokers at Aldergrove, BC will be assessed an additional \$40.00 paperwork fee per shipment.
- Cancelled Canadian orders are subject to restocking and additional charges.

GRASSES TO CALIFORNIA

- All grasses shipped to California require a Phytosanitary certificate.
- There is a \$40.00 charge per order.

LIMITATIONS OF WARRANTY

Skagit Gardens warrants to the purchaser that our products shall conform to the description stated in our literature, and will be viable when received. (During the colder months, some perennial liners will be dormant when shipped, but will have viable roots.) We give no other warranties, expressed or implied, and there is no warranty of merchantability. Claims shall be limited to the amount of the purchase price for any *Skagit Gardens* product, and will be considered closed six months after the invoice date. *Skagit Gardens* shall not be held liable to the purchaser or any other person for consequential or incidental damages resulting from a shipment, such as: lost revenue, profit, commission, contamination of facility, legal fees or any other damages.